



# Q4 | FY 2020 PERFORMANCE

## Performance Overview

### SALES



### COMPS



from Q4 2019

### U.S. COMPS



from Q4 2019

### DILUTED EPS



**ALL U.S. REGIONS,  
CANADA & MEXICO\***  
POSITIVE COMPS

\*LOCAL CURRENCY



## Interconnected Retail



**RECORD LEVEL**  
OF SELL THROUGH  
FOR DECORATIVE  
HOLIDAY



**TRANSITIONED  
100%**  
OF WORKSHOP  
CONTENT ONLINE



**DOUBLE-DIGIT  
GROWTH**  
FROM BOTH PRO  
& DIY CUSTOMERS

“OUR ABILITY TO **MANAGE UNPRECEDENTED DEMAND** IN THE BUSINESS, WHILE **NAVIGATING A GLOBAL PANDEMIC AND SUPPORTING OUR COMMUNITIES**, IS A DIRECT RESULT OF OUR **ASSOCIATES' EXTRAORDINARY EFFORTS.**”

CRAIG MENEAR – CHAIRMAN & CEO



**~83%**  
DIGITAL SALES  
GROWTH YOY



**~55%**  
OF ONLINE ORDERS  
FULFILLED THROUGH  
A STORE

## Company Overview

The Home Depot is the world's largest home improvement retailer with retail stores in all 50 states, the District of Columbia, Puerto Rico, U.S. Virgin Islands, Guam, 10 Canadian provinces and Mexico.



**U.S. &  
TERRITORIES:**  
**1,987**

**CANADA:**  
**182**

**MEXICO:**  
**127**