



Q4 | FY 2020 PERFORMANCE

Performance Overview

SALES



COMPS



from Q4 2019

U.S. COMPS



from Q4 2019

DILUTED EPS



**ALL U.S. REGIONS,
CANADA & MEXICO***
POSITIVE COMPS

*LOCAL CURRENCY



Interconnected Retail



~83%
DIGITAL SALES
GROWTH YOY



RECORD LEVEL
OF SELL THROUGH
FOR DECORATIVE
HOLIDAY



**TRANSITIONED
100%**
OF WORKSHOP
CONTENT ONLINE



~55%
OF ONLINE ORDERS
FULFILLED THROUGH
A STORE



**DOUBLE-DIGIT
GROWTH**
FROM BOTH PRO
& DIY CUSTOMERS

“OUR ABILITY TO **MANAGE UNPRECEDENTED DEMAND** IN THE BUSINESS, WHILE **NAVIGATING A GLOBAL PANDEMIC AND SUPPORTING OUR COMMUNITIES**, IS A DIRECT RESULT OF OUR **ASSOCIATES' EXTRAORDINARY EFFORTS.**”

CRAIG MENEAR – CHAIRMAN & CEO

Company Overview

The Home Depot is the world's largest home improvement retailer with retail stores in all 50 states, the District of Columbia, Puerto Rico, U.S. Virgin Islands, Guam, 10 Canadian provinces and Mexico.



**U.S. &
TERRITORIES:
1,987**
**CANADA:
182**
**MEXICO:
127**