



# Q3 | FY 2020 PERFORMANCE

## Performance Overview

SALES



COMPS



from Q3 2019

U.S. COMPS



from Q3 2019

DILUTED EPS



YTD SALES GROWTH



from 2019



**ALL U.S. REGIONS,  
CANADA & MEXICO\***  
DOUBLE-DIGIT POSITIVE COMPS

\*LOCAL CURRENCY

## Interconnected Retail



**~80%**  
DIGITAL SALES GROWTH YOY



DOUBLE-DIGIT GROWTH WITH BOTH  
**PRO & DIY CUSTOMERS**



**RECORD LEVEL**  
SELL THROUGH FOR HALLOWEEN EVENT



**~60%**  
OF ONLINE ORDERS FULFILLED THROUGH A STORE

ENHANCED DIGITAL EXPERIENCE IN  
**KEY CATEGORIES**



## Supporting Associates

Investing ~\$1 billion in annualized permanent compensation enhancements for frontline, hourly associates



OUR FOCUS REMAINS ON **MEETING OUR CUSTOMERS' NEEDS** WHILE **PRIORITIZING SAFETY AND SUPPORTING OUR ASSOCIATES** THROUGH THIS TIME OF UNCERTAINTY.

## Company Overview

The Home Depot is the world's largest home improvement retailer with retail stores in all 50 states, the District of Columbia, Puerto Rico, U.S. Virgin Islands, Guam, 10 Canadian provinces and Mexico.



**U.S. & TERRITORIES: 1,986**  
**CANADA: 182**  
**MEXICO: 127**