

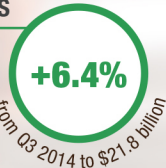


FISCAL Q3 2015 PERFORMANCE

Q3 PERFORMANCE

OVERVIEW

SALES



COMPS



U.S. COMPS



DILUTED EPS



+4.3%

TOTAL COMP TRANSACTIONS



+0.9%

COMP AVERAGE TICKET

U.S. TRANSACTIONS

BY THE NUMBERS

TICKETS < \$50

+3.6%

TICKETS > \$900

+7.8%

BIG TICKET DRIVERS



Appliances



Roofing



Countertops

PRO

Pro-heavy categories continued to show great strength.



Completed Acquisition of **INTERLINE BRANDS**

DOUBLE DIGIT COMPS

Commercial Lighting



HVAC



Fencing



Power Tools



Power Tool Accessories



INTERCONNECTED RETAIL

Online SALES

+25%

ONLINE: **5.1%** of total sales

Online Orders: **~42%** PICKED UP IN STORE



3RD NEW ONLINE DIRECT FULFILLMENT CENTER OPENING



Troy Township, Ohio

DEPARTMENT TRENDS

Categories Above Company Average

Appliances



Tools



Plumbing



Décor



Lighting



Hardware



Building Materials



Indoor Garden



UP NEXT IN

Q4 2015

Outstanding **SPECIAL BUYS**

FOR BLACK FRIDAY



NUTONE INVENT
Bath Fans

Decorative **HOLIDAY**



HUSKY 100

Mechanics Hand Tools



GIFT CENTER

